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8
9 IN THE UNITED STATES DISTRICT COURT
10 FOR THE NORTHERN DISTRICT OF CALIFORNIA
11 SAN JOSE DIVISION

12
13 DARYL DE KECZER, individually and on
behalf of all others similarly situated,

14 Plaintiff,

15 v.

16 TETLEY USA, INC.,

17
18 Defendant.

Case No. CV 12-02409 EJD

**AMENDED CLASS ACTION AND
REPRESENTATIVE
ACTION**

**AMENDED COMPLAINT FOR
DAMAGES, EQUITABLE AND
INJUNCTIVE RELIEF**

JURY TRIAL DEMANDED

19
20 Plaintiff, Daryl De Keczer ('Plaintiff'), through his undersigned attorneys, brings this
21 lawsuit against Defendant Tetley USA Inc. ("Tetley" or "Defendant") as to his own acts upon
22 actual knowledge, and as to all other matters upon information and belief. In order to remedy
23 the harm arising from Defendant's illegal conduct, which has resulted in unjust profits, Plaintiff
24 brings this action on behalf of a class of California consumers who purchased Defendant's tea
25 products including but not limited to its (1) Classic Blend Black Tea, (2) British Blend Black
26 Tea, (3) Pure Green Tea, (4) Iced Tea Blend Tea, and/or (5) Iced Tea Mix Tea ("Misbranded
27 Food Products") within the last four years.
28

1 **INTRODUCTION**

2 1. Every day, millions of Americans purchase and consume packaged foods. To protect
3 these consumers, identical California and federal laws require truthful, accurate information on
4 the labels of packaged foods. This case is about a company that intentionally and knowingly
5 flouts those laws and sells misbranded food to consumers. The law, however, is clear:
6 misbranded foods cannot legally be manufactured, held, advertised, distributed or sold.
7 Misbranded food is worthless as a matter of law, and purchasers of misbranded food are entitled
8 to a refund of their purchase price.

9 2. Defendant Tetley is a tea company based in New Jersey. Tetley is a wholly
10 owned subsidiary of Tata Global Beverages, Ltd., a conglomerate headquartered in Kolkata,
11 West Bengal India. Tetley is the largest tea company by volume in the United Kingdom and
12 Canada and the second largest in the United States.

13 3. Tata Global Beverages, Ltd., Tetley's parent, recognizes that health claims drive
14 sales. It actively encourages its subsidiary, Tetley, to promote the alleged health benefits of its
15 tea products to consumers. For example, in its 2009-2010 annual report, Tata Global stated:

16 The global beverage market offers significant opportunities for growth.
17 Markets for specialty tea, green tea, ready-to-drink beverages and fruit juices
18 are growing far quicker than traditional black tea. These new areas give us
19 opportunities to focus on the growing health and wellness segment with
convenient products, delivered to consumers in a sustainable way.

20 <http://www.tataglobalbeverages.com/Lists/Document%20Manager/Attachments/21/tat>
21 [a-tea-annual-report-2010.pdf](http://www.tataglobalbeverages.com/Lists/Document%20Manager/Attachments/21/tat).

22
23 4. On its own website, Tetley goes even further in promoting the health benefits of
24 its tea products, specifically focusing on claimed nutrients in its tea known as antioxidants:

25 Tea, like fruits and vegetables, is an excellent source of antioxidants.
26 Antioxidants, in a nutshell (or a teacup, as the case may be), are compounds
27 that prevent or delay oxidative damage to the body, cells and tissue brought on
28 by free radicals. There are two basic categories of antioxidants: those that are

1 produced naturally by your body, and those that are supplied by your diet—and
2 that’s where Tetley can help.

3 All black, green, white and red (rooibos) teas contain powerful and natural
4 antioxidants called flavonoids. Flavonoid antioxidant levels are generally
5 higher in green and white teas, as they are taken from the early leaves and buds
6 from the tea plant, *Camellia sinensis*, and undergo less processing than other
7 teas.

8 A growing body of evidence suggests that the antioxidants that occur naturally
9 in tea can help your body in various ways, such as:

- 10 • Neutralize free radicals that can cause cell damage linked to certain cancers
- 11 • Inhibit the oxidation of LDL (bad cholesterol), helping you fight heart
12 disease
- 13 • Boost your immune system and help reduce infections by as much as 87%
- 14 • A recent 2007 study conducted in the UK revealed that those who drank
15 two or more cups of green tea a day had a 65% lower risk of developing
16 squamous cell carcinoma
- 17 • Studies have shown that black tea may protect lungs from damage caused
18 by exposure to cigarette smoke and may also reduce the risk of stroke
- 19 • A study published in the February 2009 *Journal of Nutrition* suggests
20 that green tea may reduce the risk of breast cancer if plentiful amounts of the
21 beverage are consumed over many years
- 22 • Provide a boost to exercise-induced weight loss

23 http://www.tetleyusa.com/AboutTea_TeaAndHealth.php

24 5. In making these statements, Tetley utilizes improper antioxidant, nutrient
25 content, and health claims that have been expressly condemned by the Food & Drug
26 Administration (“FDA”) in numerous enforcement actions and warning letters.

27 6. For example, Tetley makes unlawful antioxidant, nutrient content and health
28 claims directly on the packages of its tea products. The package back panel of Tetley Iced Tea
Blend, shown below, bears the statement: “*Tetley Tea: the smart choice for your healthy
lifestyle: Like fruits and vegetables, tea is an excellent source of natural antioxidants which help
boost the body’s immune system. So, drink to your health with Tetley.*” It also states on the front
panel that the Tetley tea is a “natural source of antioxidants.”

1 7. Such claims have been repeatedly targeted by the FDA as unlawful for tea and
2 other food products. These same unlawful antioxidant, nutrient content and health claims are on
3 each label of the Misbranded Food Products.

4 8. If a manufacturer is going to make a claim on a food label, the label must meet
5 certain legal requirements that help consumers make informed choices and ensure that they are
6 not misled. As described more fully below, Defendant has made, and continues to make, false
7 and deceptive antioxidant and nutrient content claims in violation of California and federal laws
8 that govern the types of representations that can be made on food labels. These laws recognize
9 that reasonable consumers are likely to choose products claiming to have a health or nutritional
10 benefit over otherwise similar food products that do not claim such benefits.

11 9. Under California law, which is identical to federal law, a number of the
12 Defendant's food labeling practices are unlawful because they are deceptive and misleading to
13 consumers: These include:

14 A. Making unlawful nutrient content claims on the labels of food products that fail
15 to meet the minimum nutritional requirements legally required for the nutrient content
16 claims being made;

17 B. Making unlawful antioxidant claims on the labels of food products that fail to
18 meet the minimum nutritional requirements legally required for the antioxidant claims
19 being made;

20 C. Making unlawful and unapproved health claims about their products that are
21 prohibited by law; and

22 D. Making unlawful claims that suggest to consumers that their products can
23 prevent the risk or treat the effects of certain diseases like cancer or heart disease.

24 10. These practices are not only illegal but they mislead consumers and deceive them
25 into making purchases they would not make if they had the information they require to make
26 informed purchasing decisions.

27 11. California and federal laws have placed numerous requirements on food
28 companies that are designed to ensure that the claims that companies make about their products
to consumers are truthful, accurate and backed by acceptable forms of scientific proof. When a
company such as Tetley makes unlawful nutrient content, antioxidant, or health claims that are

1 prohibited by regulation, consumers such as Plaintiff are misled.

2 12. Identical California and federal laws regulate the content of labels on packaged
3 food. The requirements of the federal Food Drug & Cosmetic Act (“FDCA”) were adopted by
4 the California legislature in the Sherman Food Drug & Cosmetic Law (the “Sherman Law”).
5 California Health & Safety Code § 109875, *et seq.* Under both the Sherman Law and FDCA
6 section 403(a), food is “misbranded” if “its labeling is false or misleading in any particular,” or
7 if it does not contain certain information on its label or in its labeling. 21 U.S.C. § 343(a).

8 13. Under the FDCA, the term “false” has its usual meaning of “untruthful,” while the
9 term “misleading” is a term of art. Misbranding reaches not only false claims, but also those
10 claims that might be technically true, but still misleading. If any one representation in the
11 labeling is misleading, then the entire food is misbranded, and no other statement in the labeling
12 cure a misleading statement. “Misleading” is judged in reference to “the ignorant, the
13 unthinking and the credulous who, when making a purchase, do not stop to analyze.” *United*
14 *States v. El-O-Pathic Pharmacy*, 192 F.2d 62, 75 (9th Cir. 1951). Under the FDCA, it is not
15 necessary to prove that anyone was actually misled.

16 14. On August 23, 2010, the United States Food and Drug Administration (“FDA”) sent
17 a warning letter to Unilever, the parent company of Lipton Tea, one of Tetley’s biggest
18 competitors, informing Unilever of its failure to comply with the requirements of the FDCA and
19 its regulations (the “FDA Warning Letter,” attached hereto as Exhibit 1 and made a part hereof
20 by reference) for remarkably similar nutrient content claims to those Tetley is presently making
21 on its product labels. The FDA Warning Letter to Unilever stated, in pertinent part:

22 **Unauthorized Nutrient Content Claims**

23
24 Under section 403(r)(1)(A) of the Act [21 U.S.C. 343(r)(1)(A)], a claim that
25 characterizes the level of a nutrient which is of the type required to be in the
26 labeling of the food must be made in accordance with a regulation promulgated by
27 the Secretary (and, by delegation, FDA) authorizing the use of such a claim. The use
28 of a term, not defined by regulation, in food labeling to characterize the level of a
nutrient misbrands a product under section 403(r)(1)(A) of the Act.

1 Nutrient content claims using the term “antioxidant” must also comply with the
2 requirements listed in 21 CFR 101.54(g). These requirements state, in part, that
3 for a product to bear such a claim, an RDI must have been established for each of
4 the nutrients that are the subject of the claim (21 CFR 101.54(g)(1)), and these
5 nutrients must have recognized antioxidant activity (21 CFR 101.54(g)(2). The
6 level of each nutrient that is the subject of the claim must also be sufficient to
7 qualify for the claim under 21 CFR 101.54(b), (c), or (e) (21 CFR 101.54(g)(3)).
8 For example, to bear the claim “high in antioxidant vitamin C,” the product must
9 contain 20 percent or more of the RDI for vitamin C under 21 CFR 101.54(b).
10 Such a claim must also include the names of the nutrients that are the subject of
11 the claim as part of the claim or, alternatively, the term “antioxidant” or
12 “antioxidants” may be linked by a symbol (e.g., an asterisk) that refers to the
13 same symbol that appears elsewhere on the same panel of the product label,
14 followed by the name or names of the nutrients with recognized antioxidant
15 activity (21 CFR 101.54(g)(4)). The use of a nutrient content claim that uses the
16 term “antioxidant” but does not comply with the requirements of 21 CFR
17 101.54(g) misbrands a product under section 403(r)(2)(A)(i) of the Act.

18 Your webpage entitled “Tea and Health” and subtitled “Tea Antioxidants”
19 includes the statement, “LIPTON Tea is made from tea leaves rich in naturally
20 protective antioxidants.” The term “rich in” is defined in 21 CFR 101.54(b) and
21 may be used to characterize the level of antioxidant nutrients (21 CFR
22 101.54(g)(3)). However, this claim does not comply with 21 CFR 101.54(g)(4)
23 because it does not include the nutrients that are the subject of the claim or use a
24 symbol to link the term “antioxidant” to those nutrients. Thus, this claim
25 misbrands your product under section 403(r)(2)(A)(i) of the Act.

26 This webpage also states: “[t]ea is a naturally rich source of antioxidants.” The
27 term “rich source” characterizes the level of antioxidant nutrients in the product
28 and, therefore, this claim is a nutrient content claim (see section 403(r)(1) of the
Act and 21 CFR 101.13(b)). Even if we determined that the term “rich source”
could be considered a synonym for a term defined by regulation (e.g., “high” or
“good source”), nutrient content claims that use the term “antioxidant” must meet
the requirements of 21 CFR 101.54(g). The claim “tea is a naturally rich source
of antioxidants” does not include the nutrients that are the subject of the claim or
use a symbol to link the term “antioxidant” to those nutrients, as required by 21
CFR 101.54(g)(4). Thus, this claim misbrands your product under section
403(r)(2)(A)(i) of the Act.

29 The product label back panel includes the statement “packed with protective
30 FLAVONOID ANTIOXIDANTS.” The term “packed with” characterizes the
31 level of flavonoid antioxidants in the product; therefore, this claim is a nutrient
32 content claim (see section 403(r)(1) of the Act and 21 CFR 101.13(b)). Even if
33 we determined that the term “packed with” could be considered a synonym for a
34 term defined by regulation, nutrient content claims that use the term
35 “antioxidant” must meet the requirements of 21 CFR 101.54(g). The claim
36 “packed with FLAVONOID ANTIOXIDANTS” does not comply with 21 CFR

1 101.54(g)1) because no RDI has been established for flavonoids. Thus, this
2 unauthorized nutrient content claim causes your product to be misbranded under
section 403(r)(2)(A)(i) of the Act.

3 The above violations are not meant to be an all-inclusive list of deficiencies in
4 your products or their labeling. It is your responsibility to ensure that all of your
5 products are in compliance with the laws and regulations enforced by FDA. You
6 should take prompt action to correct the violations. Failure to promptly correct
these violations may result in regulatory actions without further notice, such as
seizure and/or injunction.

7 <http://www.fda.gov/ICECI/EnforcementActions/WarningLetters/ucm224509.htm>.

8
9 15. As shown above, the label of Tetley's Misbranded Food Products represents
10 that the tea products are "an excellent source of natural antioxidants" and also "[a] natural
11 source of antioxidants." The label also touts claimed health benefits from drinking these tea
12 products. As determined by the FDA in the Unilever/Lipton and other warning letters, such
13 antioxidant, nutrient content and health claims are in violation of the Sherman law whose
14 provisions are identical to federal requirements, and therefore the products are misbranded.

15 16. Defendant has made, and continues to make, food label claims that are prohibited
16 by California and federal law. Under California and federal law, Defendant's Misbranded Food
17 Products cannot legally be manufactured, advertised, distributed, held or sold. Defendant's
18 false and misleading labeling practices stem from its global marketing strategy. Thus, the
19 violations and misrepresentations are similar across product labels and product lines.

20 17. Defendant's violations of law are numerous and include: (1) the illegal advertising,
21 marketing, distribution, delivery and sale of Defendant's Misbranded Food Products to
22 consumers and (2) the utilization of unlawful antioxidant, nutrient content and health related
23 claims on its products labels, labeling and websites.

24 **PARTIES**

25 18. Plaintiff Daryl de Keczer is a resident of San Jose, California who purchased
26 Tetley's Misbranded Food Products in California during the four (4) years prior to the filing of
27 this Civil Action (the "Class Period"). Plaintiff purchased more than \$25.00 of the Misbranded
28 Food Products during the Class Period.

FACTUAL ALLEGATIONS

A. Identical California And Federal Laws Regulate Food Labeling

27. Food manufacturers are required to comply with federal and state laws and regulations that govern the labeling of food products. First and foremost among these is the FDCA and its labeling regulations, including those set forth in 21 C.F.R. § 101.

28. Pursuant to the Sherman Law, California has expressly adopted the federal labeling requirements as its own and indicated that “[a]ll food labeling regulations and any amendments to those regulations adopted pursuant to the federal act, in effect on January 1, 1993, or adopted on or after that date shall be the food regulations of this state.” California Health & Safety Code § 110100.

29. In addition to its blanket adoption of federal labeling requirements, California has also enacted a number of laws and regulations that adopt and incorporate specific enumerated federal food laws and regulations. For example, food products are misbranded under California Health & Safety Code § 110660 if their labeling is false and misleading in one or more particulars; they are misbranded under California Health & Safety Code § 110665 if their labeling fails to conform to the requirements for nutrient labeling set forth in 21 U.S.C. § 343(q) and regulations adopted thereto; they are misbranded under California Health & Safety Code § 110670 if their labeling fails to conform with the requirements for nutrient content and health claims set forth in 21 U.S.C. § 343(r) and regulations adopted thereto; they are misbranded under California Health & Safety Code § 110705 if words, statements and other information required by the Sherman Law to appear on their labeling are either missing or not sufficiently conspicuous; they are misbranded under California Health & Safety Code § 110735 if they are represented as having special dietary uses but fail to bear labeling that adequately informs consumers of their value for that use; they are misbranded under California Health & Safety Code § 110403 if they are represented to have any effect on enumerated conditions, disorders and diseases including cancer and heart diseases unless the claims have federal approval; and they are misbranded under California Health & Safety Code § 110740 if they contain artificial

1 flavoring, artificial coloring and chemical preservatives but fail to adequately disclose that fact
2 on their labeling.

3 **B. FDA Enforcement History**

4 30. In recent years the FDA has become increasingly concerned that food
5 manufacturers were disregarding food labeling regulations. To address this concern, the FDA
6 elected to take steps to inform the food industry of its concerns and to place the industry on
7 notice that food labeling compliance was an area of enforcement priority.

8 31. In October 2009, the FDA issued a *Guidance For Industry: Letter Regarding*
9 Point Of Purchase Food Labeling, (“FOP Guidance”) to address its concerns about front of
10 package labels. The 2009 FOP Guidance advised the food industry:

11 FDA’s research has found that with FOP labeling, people are less likely to check
12 the Nutrition Facts label on the information panel of foods (usually, the back or
13 side of the package). It is thus essential that both the criteria and symbols used in
14 front-of-package and shelf-labeling systems be nutritionally sound, well-
15 designed to help consumers make informed and healthy food choices, and not be
16 false or misleading. The agency is currently analyzing FOP labels that appear to
17 be misleading. The agency is also looking for symbols that either expressly or by
18 implication are nutrient content claims. We are assessing the criteria established
19 by food manufacturers for such symbols and comparing them to our regulatory
20 criteria.

21 It is important to note that nutrition-related FOP and shelf labeling, while
22 currently voluntary, is subject to the provisions of the Federal Food, Drug, and
23 Cosmetic Act that prohibit false or misleading claims and restrict nutrient content
24 claims to those defined in FDA regulations. Therefore, FOP and shelf labeling
25 that is used in a manner that is false or misleading misbrands the products it
26 accompanies. Similarly, a food that bears FOP or shelf labeling with a nutrient
27 content claim that does not comply with the regulatory criteria for the claim as
28 defined in Title 21 Code of Federal Regulations (CFR) 101.13 and Subpart D of
 Part 101 is misbranded. We will consider enforcement actions against clear
 violations of these established labeling requirements. . .

 ... Accurate food labeling information can assist consumers in making healthy
 nutritional choices. FDA intends to monitor and evaluate the various FOP
 labeling systems and their effect on consumers' food choices and perceptions.
 FDA recommends that manufacturers and distributors of food products that
 include FOP labeling ensure that the label statements are consistent with FDA
 laws and regulations. FDA will proceed with enforcement action against products
 that bear FOP labeling that are explicit or implied nutrient content claims and
 that are not consistent with current nutrient content claim requirements. FDA will

1 also proceed with enforcement action where such FOP labeling or labeling
2 systems are used in a manner that is false or misleading.

3 32. The 2009 FOP Guidance recommended that “manufacturers and distributors of
4 food products that include FOP labeling ensure that the label statements are consistent with
5 FDA law and regulations” and specifically advised the food industry that it would “proceed
6 with enforcement action where such FOP labeling or labeling systems are used in a manner that
7 is false or misleading.”

8 33. Despite the issuance of the 2009 FOP Guidance, Defendant did not remove the
9 unlawful and misleading food labeling claims from its Misbranded Food Products.

10 34. On March 3, 2010, the FDA issued an “Open Letter to Industry from [FDA
11 Commissioner] Dr. Hamburg” (“Open Letter”). The Open Letter reiterated the FDA’s concern
12 regarding false and misleading labeling by food manufacturers. In pertinent part the letter
13 stated:

14 In the early 1990s, the Food and Drug Administration (FDA) and the food
15 industry worked together to create a uniform national system of nutrition
16 labeling, which includes the now-iconic Nutrition Facts panel on most food
17 packages. Our citizens appreciate that effort, and many use this nutrition
18 information to make food choices. Today, ready access to reliable information
19 about the calorie and nutrient content of food is even more important, given the
20 prevalence of obesity and diet-related diseases in the United States. This need is
21 highlighted by the announcement recently by the First Lady of a coordinated
22 national campaign to reduce the incidence of obesity among our citizens,
23 particularly our children.

24 With that in mind, I have made improving the scientific accuracy and usefulness
25 of food labeling one of my priorities as Commissioner of Food and Drugs. The
26 latest focus in this area, of course, is on information provided on the principal
27 display panel of food packages and commonly referred to as “front-of-pack”
28 labeling. The use of front-of-pack nutrition symbols and other claims has grown
tremendously in recent years, and it is clear to me as a working mother that such
information can be helpful to busy shoppers who are often pressed for time in
making their food selections

As we move forward in those areas, I must note, however, that there is one area
in which more progress is needed. As you will recall, we recently expressed
concern, in a “Dear Industry” letter, about the number and variety of label
claims that may not help consumers distinguish healthy food choices from less
healthy ones and, indeed, may be false or misleading.

1 At that time, we urged food manufacturers to examine their product labels in the
2 context of the provisions of the Federal Food, Drug, and Cosmetic Act that
3 prohibit false or misleading claims and restrict nutrient content claims to those
4 defined in FDA regulations. As a result, some manufacturers have revised their
5 labels to bring them into line with the goals of the Nutrition Labeling and
6 Education Act of 1990. Unfortunately, however, we continue to see products
7 marketed with labeling that violates established labeling standards.

8 To address these concerns, FDA is notifying a number of manufacturers that
9 their labels are in violation of the law and subject to legal proceedings to remove
10 misbranded products from the marketplace. While the warning letters that
11 convey our regulatory intentions do not attempt to cover all products with
12 violative labels, they do cover a range of concerns about how false or misleading
13 labels can undermine the intention of Congress to provide consumers with
14 labeling information that enables consumers to make informed and healthy food
15 choices . . . For example:

- 16 • Nutrient content claims that FDA has authorized for use on foods for
17 adults are not permitted on foods for children under two. Such claims
18 are highly inappropriate when they appear on food for infants and
19 toddlers because it is well known that the nutritional needs of the very
20 young are different than those of adults.
- 21 • Claims that a product is free of trans fats, which imply that the product is
22 a better choice than products without the claim, can be misleading when
23 a product is high in saturated fat, and especially so when the claim is not
24 accompanied by the required statement referring consumers to the more
25 complete information on the Nutrition Facts panel.
- 26 • Products that claim to treat or mitigate disease are considered to be drugs
27 and must meet the regulatory requirements for drugs, including the
28 requirement to prove that the product is safe and effective for its
intended use.
- Misleading “healthy” claims continue to appear on foods that do not
meet the long- and well-established definition for use of that term.
- Juice products that mislead consumers into believing they consist
entirely of a single juice are still on the market. Despite numerous
admonitions from FDA over the years, we continue to see juice blends
being inaccurately labeled as single-juice products.

These examples and others that are cited in our warning letters are not indicative
of the labeling practices of the food industry as a whole. In my conversations
with industry leaders, I sense a strong desire within the industry for a level
playing field and a commitment to producing safe, healthy products. That
reinforces my belief that FDA should provide as clear and consistent guidance
as possible about food labeling claims and nutrition information in general, and
specifically about how the growing use of front-of-pack calorie and nutrient
information can best help consumers construct healthy diets.

I will close with the hope that these warning letters will give food manufacturers
further clarification about what is expected of them as they review their current

1 labeling. I am confident that our past cooperative efforts on nutrition
2 information and claims in food labeling will continue as we jointly develop a
3 practical, science-based front-of-pack regime that we can all use to help
4 consumers choose healthier foods and healthier diets.

5 35. Notwithstanding the Open Letter, Defendant continued to utilize unlawful food
6 labeling claims despite the express guidance of the FDA in the Open Letter.

7 36. In addition to its guidance to industry, the FDA has sent warning letters to
8 industry, including many of Defendant's peer food manufacturers for the same types of
9 unlawful nutrient content claims described above.

10 37. In these letters dealing with unlawful nutrient content claims, the FDA indicated
11 that, as a result of the same type of claims utilized by the Defendant, products were in
12 "violation of the Federal Food, Drug, and Cosmetic Act ... and the applicable regulations in
13 Title 21, Code of Federal Regulations, Part 101 (21 CFR § 101)" and "misbranded within the
14 meaning of section 403(r)(1)(A) because the product label bears a nutrient content claim but
15 does not meet the requirements to make the claim." These warning letters were not isolated
16 as the FDA has issued numerous warning letters to other companies for the same type of food
17 labeling claims at issue in this case; the same being released as public records discoverable and
18 downloadable from the internet.

19 38. The FDA stated that the agency not only expected companies that received
20 warning letters to correct their labeling practices but also anticipated that other firms would
21 examine their food labels to ensure that they are in full compliance with food labeling
22 requirements and make changes where necessary. Defendant did not change the labels on its
23 Misbranded Food Products in response to the warning letters sent to other companies.

24 39. Defendant also continued to ignore the FDA's Guidance for Industry, A Food
25 Labeling Guide which details the FDA's guidance on how to make food labeling claims.
26 Defendant continues to utilize unlawful claims on the labels of its Misbranded Food Products.
27 As such, Defendant's Misbranded Food Products continue to run afoul of FDA guidance as
28 well as California and federal law.

1 40. Despite the FDA's numerous warnings to industry, Defendant has continued to
2 sell products bearing unlawful food labeling claims without meeting the requirements to make
3 them.

4 41. Plaintiff did not know, and had no reason to know, that the Defendant's
5 Misbranded Food Products were misbranded and bore food labeling claims despite failing to
6 meet the requirements to make those food labeling claims. Similarly, Plaintiff did not, and had
7 no reason to know, that Tetley's Misbranded Food Products he purchased were misbranded
8 because their labeling was false and misleading.

9 **C. Defendant's Food Products Are Misbranded**

10 42. Pursuant to Section 403 of the FDCA, a claim that characterizes the level of a
11 nutrient in a food is a "nutrient content claim" that must be made in accordance with the
12 regulations that authorize the use of such claims. 21 U.S.C. § 343(r)(1)(A). California
13 expressly adopted the requirements of 21 U.S.C. § 343(r) in § 110670 of the Sherman Law.

14 43. Nutrient content claims are claims about specific nutrients contained in a product.
15 They are typically made on the front of packaging in a font large enough to be read by the
16 average consumer. Because consumers – including Plaintiff – rely upon these claims when
17 making purchasing decisions, the regulations govern what claims can be made in order to
18 prevent misleading claims.

19 44. Section 403(r)(1)(A) of the FDCA governs the use of expressed and implied nutrient
20 content claims on labels of food products that are intended for sale for human consumption. 21
21 C.F.R. § 101.13.

22 45. 21 C.F.R. § 101.13 provides the general requirements for nutrient content claims,
23 which California has expressly adopted. California Health & Safety Code § 110100. 21 C.F.R.
24 § 101.13 requires that manufacturers include certain disclosures when a nutrient claim is made
25 and, at the same time, the product contains certain levels of unhealthy ingredients, such as fat
26 and sodium. It also sets forth the manner in which that disclosure must be made, as follows:

27 (4)(i) The disclosure statement "See nutrition information for ___ content"
28 shall be in easily legible boldface print or type, in distinct contrast to other
printed or graphic matter, and in a size no less than that required by §101.105(i)

1 for the net quantity of contents statement, except where the size of the claim is
2 less than two times the required size of the net quantity of contents statement,
3 in which case the disclosure statement shall be no less than one-half the size of
4 the claim but no smaller than one-sixteenth of an inch, unless the package
5 complies with §101.2(c)(2), in which case the disclosure statement may be in
6 type of not less than one thirty-second of an inch.

7 (ii) The disclosure statement shall be immediately adjacent to the nutrient
8 content claim and may have no intervening material other than, if applicable,
9 other information in the statement of identity or any other information that is
10 required to be presented with the claim under this section (e.g., see paragraph
11 (j)(2) of this section) or under a regulation in subpart D of this part (e.g., see
12 §§101.54 and 101.62). If the nutrient content claim appears on more than one
13 panel of the label, the disclosure statement shall be adjacent to the claim on each
14 panel except for the panel that bears the nutrition information where it may be
15 omitted.

16 46. An “expressed nutrient content claim” is defined as any direct statement about the
17 level (or range) of a nutrient in the food (e.g., “low sodium” or “contains 100 calories”). See 21
18 C.F.R. § 101.13(b)(1).

19 47. An “implied nutrient content claim” is defined as any claim that: (i) describes the
20 food or an ingredient therein in a manner that suggests that a nutrient is absent or present in a
21 certain amount (e.g., “high in oat bran”); or (ii) suggests that the food, because of its nutrient
22 content, may be useful in maintaining healthy dietary practices and is made in association with
23 an explicit claim or statement about a nutrient (e.g., “healthy, contains 3 grams (g) of fat”). 21
24 C.F.R. § 101.13(b)(2)(i-ii).

25 48. These regulations authorize use of a limited number of defined nutrient content
26 claims. In addition to authorizing the use of only a limited set of defined nutrient content terms
27 on food labels, these regulations authorize the use of only certain synonyms for these defined
28 terms. If a nutrient content claim or its synonym is not included in the food labeling regulations
it cannot be used on a label. Only those claims, or their synonyms, that are specifically defined
in the regulations may be used. All other claims are prohibited. 21 CFR § 101.13(b).

49. Only approved nutrient content claims will be permitted on the food label, and all
other nutrient content claims will misbrand a food. It is thus clear which types of claims are
prohibited and which types are permitted. Manufacturers are on notice that the use of an
unapproved nutrient content claim is prohibited conduct. 58 FR 2302. In addition, 21 U.S.C. §

1 343(r)(2), whose requirements have been adopted by California, prohibits using unauthorized
2 undefined terms and declares foods that do so to be misbranded.

3 50. Similarly, the regulations specify absolute and comparative levels at which foods
4 qualify to make these claims for particular nutrients (e.g., .low fat, . . . more vitamin C) and list
5 synonyms that may be used in lieu of the defined terms. Certain implied nutrient content claims
6 (e.g., “healthy”) also are defined. The daily values (DVs) for nutrients that the FDA has
7 established for nutrition labeling purposes have application for nutrient content claims, as well.
8 Claims are defined under current regulations for use with nutrients having established DVs;
9 moreover, relative claims are defined in terms of a difference in the percent DV of a nutrient
10 provided by one food as compared to another. See. e.g. 21 C.F.R. §§ 101.13 and 101.54.

11 **a. Defendant Makes Unlawful Nutrient Content Claims**

12 51. In order to appeal to consumer preferences, Defendant has repeatedly made unlawful
13 nutrient content claims about antioxidants and other nutrients that fail to utilize one of the
14 limited defined terms. These nutrient content claims are unlawful because they failed to comply
15 with the nutrient content claim provisions in violation of 21 C.F.R. §§ 101.13 and 101.54, which
16 have been incorporated in California’s Sherman Law. To the extent that the terms used to
17 describe antioxidants without a recognized daily value or RDI (such as “natural source”) are
18 deemed to be a synonym for a defined term like “contain” the claim would still be unlawful
19 because, as these nutrients do not have established daily values, they cannot serve as the basis
20 for a term that has a minimum daily value threshold as the defined terms at issue here do.

21 52. Defendant’s claims concerning unnamed antioxidants, other antioxidants and
22 nutrients are false because Defendant’s use of a defined term is in effect a claim that the
23 products have met the minimum nutritional requirements for the use of the defined term when
24 they have not.

25 53. For example, nutrient content claims that Defendant make on the labels of its teas
26 and website are false and unlawful because they use defined terms such as “excellent source,” or
27 “contains” improperly. Defendant uses these terms to describe antioxidants and flavonoids that
28 fail to satisfy the minimum nutritional thresholds for these defined terms. An “excellent source”

1 claim requires a nutrient to be present at a level at least 20% of the Daily Value for that nutrient
2 while “contains” and “provides” claims require a nutrient to be present at a level at least 10% of
3 the Daily Value for that nutrient.

4 54. Therefore, for example, claims that Tetley’s teas are “an excellent source of
5 antioxidants” are false and unlawful. Defendant’s teas do not meet the minimum nutrient level
6 threshold to make such a claim which is 20 percent or more of the RDI or the DRV of a nutrient
7 per reference amount customarily consumed. Similarly, claims that Tetley’s teas “contain”
8 antioxidants” are false and unlawful. Defendant’s teas do not meet the minimum nutrient level
9 threshold to make such a claim which is 10 percent or more of the RDI or the DRV of a nutrient
10 per reference amount customarily consumed.

11 55. Defendant’s misuse of defined terms is not limited the nutrient content claims on
12 one or two products. Defendant’s tea related claims are part of a widespread practice of
13 misusing defined nutrient content claims to overstate the nutrient content of its tea products.

14 56. Defendant also falsely and unlawfully uses undefined terms such as “source of.”
15 By using undefined terms such as “source of,” Defendant is, in effect, falsely asserting that its
16 products meet at least the lowest minimum threshold for any nutrient content claim which
17 would be 10% of the daily value of the nutrient at issue. Such a threshold represents the lowest
18 level that a nutrient can be present in a food before it becomes deceptive and misleading to
19 highlight its presence in a nutrient content claim. Thus, for example, it is deceptive and
20 misleading for Defendant to claim that its teas are a “source” of antioxidants. None of these
21 nutrients has a DV and thus it is unlawful to make nutrient content claims about them.

22 57. FDA enforcement actions targeting identical or similar claims to those made by
23 Defendant have made clear the unlawfulness of such claims. For example, on March 24, 2011,
24 the FDA sent Jonathan Sprouts, Inc. a warning letter where it specifically targeted a “source”
25 type claim like the one used by Defendant. In that letter the FDA stated:

26 Your Organic Clover Sprouts product label bears the claim “Phytoestrogen Source[.]”
27 Your webpage entitled “Sprouts, The Miracle Food! - Rich in Vitamins, Minerals and
28 . saponin.” These claims are nutrient content claims subject to section 403(r)(1)(A) of

1 the Act because they characterize the level of nutrients of a type required to be in
2 nutrition labeling (phytoestrogen and saponin) in your products by use of the term
3 “source.” Under section 403(r)(2)(A) of the Act, nutrient content claims may be made
4 only if the characterization of the level made in the claim uses terms which are defined
5 by regulation. However, FDA has not defined the characterization “source” by
6 regulation. Therefore, this characterization may not be used in nutrient content claims.

5 58. It is thus clear that a “source” claim like the one utilized by Defendant is
6 unlawful because the “FDA has not defined the characterization ‘source’ by regulation” and
7 thus such a “characterization may not be used in nutrient content claims.”

8 59. The types of misrepresentations made above would be considered by a
9 reasonable consumer like the Plaintiff when deciding to purchase the products.

10 60. The nutrient content claims regulations discussed above are intended to ensure
11 that consumers are not misled as to the actual or relative levels of nutrients in food products.

12 61. Defendant has violated these referenced regulations. Plaintiff relied on Tetley’s
13 nutrient content claims when making his purchase decisions and was misled because he
14 erroneously believed the implicit misrepresentation that the Tetley products he was purchasing
15 met the minimum nutritional threshold to make such claims. Antioxidant and nutrient content
16 was important to the Plaintiff in trying to buy “healthy” food products. Plaintiff would not have
17 purchased these products had he known that the Tetley products did not in fact satisfy such
18 minimum nutritional requirements with regard to the claimed antioxidants and nutrients.

19 62. For these reasons, Defendant’s nutrient content claims at issue in this Amended
20 Complaint are false and misleading and in violation of 21 C.F.R. §§ 101.13 and 101.54 and
21 identical California law, and the products at issue are misbranded as a matter of law. Defendant
22 has violated these referenced regulations. Therefore, Defendant’s Misbranded Food Products are
23 misbranded as a matter of California and federal law and cannot be sold or held and thus are
24 legally worthless. Plaintiff and members of the Class who purchased Defendant’s Misbranded
25 Food Products paid an unwarranted premium for the products.

26 63. Plaintiff was thus misled by Defendant’s unlawful labeling practices and actions
27 into purchasing products he would not have otherwise purchased had he known the truth about
28 those products. Plaintiff had cheaper alternatives.

1 64. Defendant's claims in this respect are false and misleading and the products are
2 in this respect misbranded under identical California and federal laws.

3 **b. Special Requirements Must Be Met For Antioxidant Nutrient Content**
4 **Claims**

5 65. Defendant violates identical California and federal antioxidant labeling
6 regulations.

7 66. California and federal regulations regulate antioxidant claims as a particular
8 type of nutrient content claim. Specifically, 21 C.F.R. § 101.54(g) contains special
9 requirements for nutrient claims that use the term "antioxidant":

10 (1) the name of the antioxidant must be disclosed;

11 (2) there must be an established Recommended Daily Intake ("RDI") for that
12 antioxidant, and if not, no "antioxidant" claim can be made about it;

13 (3) the label claim must include the specific name of the nutrient that is an
14 antioxidant and cannot simply say "antioxidants" (e.g., "high in antioxidant vitamins C and
15 E"),¹ see 21 C.F.R. § 101.54(g)(4);

16 (4) the nutrient that is the subject of the antioxidant claim must also have
17 recognized antioxidant activity, *i.e.*, there must be scientific evidence that after it is eaten and
18 absorbed from the gastrointestinal tract, the substance participates in physiological, biochemical
19 or cellular processes that inactivate free radicals or prevent free radical-initiated chemical
20 reactions, see 21 C.F.R. § 101.54(g)(2);

21 (5) the antioxidant nutrient must meet the requirements for nutrient content
22 claims in 21 C.F.R. § 101.54(b), (c), or (e) for "High" claims, "Good Source" claims, and
23 "More" claims, respectively. For example, to use a "High" claim, the food would have to
24 contain 20% or more of the Daily Reference Value ("DRV") or RDI per serving. For a "Good
25

26 ¹ Alternatively, when used as part of a nutrient content claim, the term "antioxidant" or "antioxidants" (such as
27 "high in antioxidants") may be linked by a symbol (such as an asterisk) that refers to the same symbol that appears
28 elsewhere on the same panel of a product label followed by the name or names of the nutrients with the recognized
antioxidant activity. If this is done, the list of nutrients must appear in letters of a type size height no smaller than
the larger of one half of the type size of the largest nutrient content claim or 1/16 inch.

1 Source” claim, the food would have to contain between 10-19% of the DRV or RDI per serving,
2 *see* 21 C.F.R. § 101.54(g)(3); and

3 (6) the antioxidant nutrient claim must also comply with general nutrient
4 content claim requirements such as those contained in 21 C.F.R. § 101.13(h) that prescribe the
5 circumstances in which a nutrient content claim can be made on the label of products high in fat,
6 saturated fat, cholesterol or sodium.

7 67. The antioxidant labeling for Tetley’s Misbranded Food Products and the
8 claims on Tetley’s website promoting these products violate California and federal law: (1)
9 because the names of the antioxidants are not disclosed on the product labels; (2) because there
10 are no RDIs for the antioxidants being touted, including flavonoids and polyphenols; (3)
11 because the claimed antioxidant nutrients fail to meet the requirements for nutrient content
12 claims in 21 C.F.R. § 101.54(b), (c), or (e) for “High” claims, “Good Source” claims, and
13 “More” claims, respectively; and (4) because Defendant lacks adequate scientific evidence that
14 the claimed antioxidant nutrients participate in physiological, biochemical, or cellular processes
15 that inactivate free radicals or prevent free radical-initiated chemical reactions after they are
16 eaten and absorbed from the gastrointestinal tract.

17 68. For example, as discussed in paragraph 6 above, the package label of
18 Tetley’s Iced Tea Blend product bears the statements “an excellent source of natural
19 antioxidants” and “[a] natural source of antioxidants.” The label further touts the health benefits
20 of the product and compares it to fruits and vegetables. As discussed in paragraph 4 above,
21 Tetley also touts on its website alleged health benefits to be derived from using its tea products.
22 These same violations were condemned in the FDA Warning Letter to Unilever/Lipton
23 discussed above and attached as Exhibit 1. These same violations were condemned in numerous
24 other warning letters to other tea companies including the April 20, 2011 warning letter to
25 Diaspora Tea & Herb Co., LLC (attached as Exhibit 2) which states in pertinent part:

26
27 Additionally, your website bears nutrient content claims using the term
28 “antioxidant.” Nutrient content claims using the term “antioxidant” must also
comply with the requirements listed in 21 CFR 101.54(g). These requirements

1 state, in part, that for a product to bear such a claim, a Recommended Daily
2 Intake (RDI) must have been established for each of the nutrients that are the
3 subject of the claim, 21 CFR 101.54(g)(1), and these nutrients must have
4 recognized antioxidant activity, 21 CFR 101.54(g)(2). The level of each
5 nutrient that is the subject of the claim must also be sufficient to qualify for the
6 claim under 21 CFR 101.54(b), (c), or (e), 21 CFR 101.54(g)(3). Such a claim
7 must also include the names of the nutrients that are the subject of the claim as
8 part of the claim or, alternatively, the term “antioxidant” or “antioxidants” may
9 be linked by a symbol (e.g., an asterisk) that refers to the same symbol that
10 appears elsewhere on the same panel of the product label, followed by the name
11 or names of the nutrients with recognized antioxidant activity, 21 CFR
12 101.54(g)(4). The use of a nutrient content claim that uses the term
13 “antioxidant” but does not comply with the requirements of 21 CFR 101.54(g)
14 misbrands a product under section 403(r)(2)(A)(i) of the Act. The following are
15 examples of nutrient content claims on your website that use the term
16 “antioxidant” but do not include the names of the nutrients that are the subject
17 of the claim as required under 21 CFR 101.54(g)(4): “Yerba Maté is...rich in...
18 antioxidants.” ; ... “Caffeine-free Green Rooibos...contain[s] high
19 concentrations of antioxidants....”

20 Additionally, the following are examples of nutrient content claims on your
21 website that use the term “antioxidant,” but where the nutrients that are the
22 subject of the claim do not have an established RDI as required under 21 CFR
23 101.54(g)(1): ... “White Tea... contain[s] high concentrations of... antioxidant
24 polyphenols (tea catechins)....” ; ... “Antioxidant rich...222mg polyphenols
25 per serving!”; ... “Antioxidant rich...109mg polyphenols per serving!”

26 The above violations are not meant to be an all-inclusive list of deficiencies in
27 your products and their labeling. It is your responsibility to ensure that products
28 marketed by your firm comply with the Act and its implementing
regulations. We urge you to review your website, product labels, and other
labeling and promotional materials for your products to ensure that the claims
you make for your products do not cause them to violate the Act. The Act
authorizes the seizure of illegal products and injunctions against manufacturers
and distributors of those products, 21 U.S.C. §§ 332 and 334

69. For these reasons, Defendant’s antioxidant claims at issue in this Amended
Complaint are misleading and in violation of 21 C.F.R. § 101.54 and California law, and the
products at issue are misbranded as a matter of law. Misbranded products cannot be legally
manufactured, advertised, distributed, held or sold and are legally worthless. Plaintiff and
members of the Class who purchased these products paid an unwarranted premium for these

1 products.

2 70. In addition to the FDA Warning Letters to Unilever and Diaspora Tea & Herb
3 Co., LLC discussed above (Exhibits 1 and 2), the FDA has issued numerous warning letters
4 addressing similar unlawful antioxidant nutrient content claims. *See, e.g.*, Exhibit 3 (FDA
5 warning letter dated February 22, 2010 to Redco Foods, Inc. regarding its misbranded Salada
6 Naturally Decaffeinated Green Tea product because “there are no RDIs for (the antioxidants)
7 grapeskins, rooibos (red tea) and anthocyanins”); Exhibit 4 (FDA warning letter dated February
8 22, 2010 to Fleminger Inc. regarding its misbranded TeaForHealth products because the
9 admonition “[d]rink high antioxidant green tea” . . . “does not include the nutrients that are the
10 subject of the claim or use a symbol to link the term antioxidant to those nutrients”). These
11 warning letters were not isolated. Defendant is aware of these FDA warning letters.

12 71. Additional evidence of Tetley’s knowledge that its antioxidant health claims are
13 improper and misleading is provided by the November 25, 2009 Adjudication of the British
14 Advertising Standards Authority (“ASA”). There, the ASA found that Tetley’s print and TV
15 advertisements stating that Tetley products were: “rich in antioxidants that can keep your heart
16 healthy” were misleading. In so holding, ASA stated:

17
18 Because the evidence we had seen was not directly relevant to the implied claim
19 that green tea, or the antioxidants in it, had general health benefits, we
20 considered it was not sufficient substantiation for that claim. We concluded that
21 the ad was misleading.

22 On this point, the ad breached CAP (Broadcast) TV Advertising Standards Code
23 rules 5.1.1 (Misleading advertising), 5.2.1 (Evidence), 5.2.2 (Implications),
24 8.3.1(a) (Accuracy in food advertising)

25 The ad must not be broadcast again in its current form. We told Tetley not to
26 imply that a product had greater health benefits than it did if they did not hold
27 substantiation for the implied claims....
28

1 Adjudication of the ASA Council, Tetley GB Ltd., November 25, 2009.

2 http://www.asa.org.uk/ASA-action/Adjudications/2009/11/Tetley-GB-Ltd/TF_ADJ_47670.aspx

3 72. The types of misrepresentations made above would be considered by a reasonable
4 consumer when deciding to purchase the products. Not only do Tetley's antioxidant, nutrient
5 content and health claims regarding the benefits of purported antioxidants violate FDA rules
6 and regulations, they directly contradict current scientific research, which has concluded: "[T]he
7 evidence today does not support a direct relationship between tea consumption and a
8 physiological AOX [antioxidant] benefit." This conclusion was reported by Dr. Jane Rycroft,
9 Director of Lipton Tea Institute of Tea, in an article published in January, 2011, in which Dr.
10 Rycroft states:

11
12 Only a few scientific publications report an effect of tea on free radical damage
13 in humans using validated biomarkers in well designed human studies.
14 Unfortunately, the results of these studies are at variance and the majority of
the studies do not report significant effects . . .

15 Therefore, despite more than 50 studies convincingly showing that flavonoids
16 possess potent antioxidant activity *in vitro*, the ability of flavonoids to act as an
antioxidant *in vivo* [in humans], has not been demonstrated.

17 Based on the current scientific consensus that the evidence today does not
18 support a direct relationship between tea consumption and a physiological
19 AOX benefit...

20 No evidence has been provided to establish that having antioxidant
21 activity/content and/or antioxidant properties is a beneficial physiological
22 effect.

23 Rycroft, Jane, "The Antioxidant Hypothesis Needs to be Updated," Vol. 1, *Tea Quarterly Tea*
24 *Science Overview*, Lipton Tea Institute of Tea Research (Jan. 2011), pp. 2-3.

25 73. This scientific evidence and consensus conclusively establishes the improper
26 nature of the Defendant's antioxidant claims as they cannot possibly satisfy the legal and
27 regulatory requirement that the nutrient that is the subject of the antioxidant claim must also
28 have recognized antioxidant activity, *i.e.*, there must be scientific evidence that after it is eaten

1 and absorbed from the gastrointestinal tract, the substance participates in physiological,
2 biochemical or cellular processes that inactivate free radicals or prevent free radical-initiated
3 chemical reactions, *see* 21 C.F.R. § 101.54(g)(2).

4 74. The antioxidant regulations discussed above are intended to ensure that
5 consumers are not misled as to the actual or relative levels of antioxidants in food products.

6 75. Plaintiff relied on Defendant's antioxidant claims when making his purchase
7 decisions over the last four years and was misled because he erroneously believed the implicit
8 misrepresentation that the Defendant's products he was purchasing met the minimum nutritional
9 threshold to make such claims. Antioxidant and flavonoid content was important to Plaintiff in
10 trying to buy "healthy" food products. Plaintiff would not have purchased these products had he
11 known that the Defendant's products did not in fact satisfy such minimum nutritional
12 requirements with regard to antioxidants, flavonoids and other nutrients.

13 76. For these reasons, Defendant's antioxidant claims at issue in this Amended
14 Complaint are false and misleading and in violation of 21 C.F.R. §§ 101.13 and 101.54 and
15 identical California law, and the products at issue are misbranded as a matter of law. Defendant
16 has violated these referenced regulations.

17 77. Defendants' claims in this respect are false and misleading and the products are
18 in this respect misbranded under identical California and federal laws, Misbranded products
19 cannot be legally sold and are legally worthless. Plaintiff and members of the Class who
20 purchased these products paid an unwarranted premium for these products.

21 **D. Defendant Violates California Law By Making Unlawful Health Claims**

22 78. Defendant violated identical California and federal law by making numerous
23 unapproved health claims about its products. It has also violated identical California and federal
24 law by making numerous unapproved claims about the ability of its products to cure, mitigate,
25 treat and prevent various diseases that render its products unapproved drugs under California
26 and federal law. Moreover, in promoting the ability of its products to have an effect on certain
27 diseases such as cancer and heart disease among others, Defendant has violated the advertising
28 provisions of the Sherman law.

1 79. A health claim is a statement expressly or implicitly linking the consumption of a
2 food substance (*e.g.*, ingredient, nutrient, or complete food) to risk of a disease (*e.g.*,
3 cardiovascular disease) or a health-related condition (*e.g.*, hypertension). 21 C.F.R.
4 §101.14(a)(1), (a)(2), and (a)(5). Only health claims made in accordance with FDCA
5 requirements, or authorized by FDA as qualified health claims, may be included in food
6 labeling. Other express or implied statements that constitute health claims, but that do not meet
7 statutory requirements, are prohibited in labeling foods.

8 80. 21 C.F.R. § 101.14, which has been expressly adopted by California, provides
9 when and how a manufacturer may make a health claim about its product. A “Health Claim”
10 means any claim made on the label or in labeling of a food, including a dietary supplement, that
11 expressly or by implication, including “third party” references, written statements (*e.g.*, a brand
12 name including a term such as “heart”), symbols (*e.g.*, a heart symbol), or vignettes,
13 characterizes the relationship of any substance to a disease or health-related condition. Implied
14 health claims include those statements, symbols, vignettes, or other forms of communication
15 that suggest, within the context in which they are presented, that a relationship exists between
16 the presence or level of a substance in the food and a disease or health-related condition (*see* 21
17 CFR § 101.14(a)(1)).

18 81. Further, health claims are limited to claims about disease risk reduction, and
19 cannot be claims about the diagnosis, cure, mitigation, or treatment of disease. An example of
20 an authorized health claim is: “Three grams of soluble fiber from oatmeal daily in a diet low in
21 saturated fat and cholesterol may reduce the risk of heart disease. This cereal has 2 grams per
22 serving.”

23 82. A claim that a substance may be used in the diagnosis, cure, mitigation,
24 treatment, or prevention of a disease is a drug claim and may not be made for a food. 21 U.S.C.
25 § 321(g)(1)(D).

26 83. The use of the term “healthy” is not a health claim but rather an implied nutrient
27 content claim about general nutrition that is defined by FDA regulation.

28 84. 21 C.F.R. § 101.65, which has been adopted by California, sets certain minimum

1 nutritional requirements for making an implied nutrient content claim that a product is healthy.
2 For example, for unspecified foods the food must supply at least 10 percent of the RDI of one or
3 more specified nutrients. Defendants have misrepresented the healthiness of their products
4 while failing to meet the regulatory requirements for making such claims. In general, the term
5 may be used in labeling an individual food product that:

6 Qualifies as both low fat and low saturated fat;
7 Contains 480 mg or less of sodium per reference amount
8 and per labeled serving, and per 50 g (as prepared for
9 typically rehydrated foods) if the food has a reference
10 amount of 30 g or 2 tbsps or less;

11 Does not exceed the disclosure level for cholesterol (*e.g.*,
12 for most individual food products, 60 mg or less per
13 reference amount and per labeled serving size); *and*

14 Except for raw fruits and vegetables, certain frozen or
15 canned fruits and vegetables, and enriched cereal-grain
16 products that conform to a standard of identity, provides at
17 least 10% of the daily value (DV) of vitamin A, vitamin C,
18 calcium, iron, protein, *or* fiber per reference amount.
19 Where eligibility is based on a nutrient that has been added
20 to the food, such fortification must comply with FDA's
21 fortification policy.

22 85. 21 C.F.R. § 101.65(d)(2). 21 C.F.R. § 101.65(d)(2)(ii). FDA's regulation on the
23 use of the term healthy also encompasses other, derivative uses of the term health (*e.g.*,
24 healthful, healthier) in food labeling. 21 C.F.R. § 101.65(d).

25 86. Tetley has violated the provisions of 21 C.F.R. § 101.14, 21 C.F.R. § 101.65, 21
26 U.S.C. § 321(g)(1)(D) and 21 U.S.C. § 352(f)(1) by including certain claims on its product
27 labeling and websites. For example, the claims on Tetley product labels such as "like fruit and
28 vegetables tea is an excellent source of antioxidants which help boost the body's immune
system" or "drink to your health with Tetley" or "Tetley Tea: the smart choice for your healthy
lifestyle" are in violation of the aforesaid law. Likewise the numerous claimed health benefits
appearing on Tetley's website violate the aforesaid law.

87. As the FDA found in regard to the therapeutic claims made by Unilever/Lipton
and Diaspora Tea & Herb Co. discussed above, the therapeutic claims on Tetley's website and
on its labels establish that its products are drugs because they are intended for use in the cure,

1 mitigation, treatment, or prevention of disease. Tetley's Misbranded Food Products are not
2 generally recognized as safe and effective for the above referenced uses and, therefore, the
3 products are "new drugs" under section 201(p) of 21 U.S.C. § 321(p). New drugs may not be
4 legally marketed in the U.S. without prior approval from FDA as described in section 505(a) of
5 21 U.S.C. § 355(a). FDA approves a new drug on the basis of scientific data submitted by a
6 drug sponsor to demonstrate that the drug is safe and effective.

7 88. Plaintiff saw such health related claims and relied on the Defendant's health
8 claims which influenced his decision to purchase the Defendant's products. Plaintiff would not
9 have bought the products had he known Defendant's claims were unapproved and that the
10 products were thus misbranded.

11 89. Plaintiff and members of the Class was misled into the belief that such claims
12 were legal and had passed regulatory muster and were supported by science capable of securing
13 regulatory acceptance. Because this was not the case, the Plaintiff and members of the Class
14 have been deceived.

15 90. Defendant's materials and advertisements not only violate regulations adopted by
16 California such as 21 C.F.R. § 101.14, they also violate California Health & Safety Code §
17 110403 which prohibits the advertisement of products that are represented to have any effect on
18 enumerated conditions, disorders and diseases including cancer and heart diseases unless the
19 claims have federal approval.

20 91. Defendant's health claims were also improper because of their inadequate
21 nutritional profiles.

22 92. 21 C.F.R. § 101.14, which has been expressly adopted by California, prohibits
23 manufacturers from making any health claim about products that have inadequate nutrient
24 levels.

25 93. In addition, 21 C.F.R. § 101.65, which has been adopted by California, sets
26 certain minimum nutritional requirements for making an implied nutrient content claim that a
27 product is healthy. For example, for unspecified foods the food must be low in fat, saturated fat,
28 sodium and cholesterol and supply at least 10 percent of the RDI of one or more specified

1 nutrients.

2 94. Defendant has misrepresented the healthiness of its products while failing to
3 meet the regulatory thresholds for making such claims because the products lack minimum
4 nutritional requirements to make such a claim.

5 95. Defendant Misbranded Food Products violate 21 C.F.R. § 101.14 or 21 C.F.R. §
6 101.65.

7 96. Plaintiff saw such health related claims and relied on the Defendant's health
8 claims which influenced his decision to purchase the Defendant's products. Plaintiff would not
9 have bought the products had he known Defendant's products failed to meet the minimum
10 nutritional threshold for such health claims.

11 97. Plaintiff and members of the Class were misled into the belief that such
12 Defendant's products met the minimum nutritional thresholds for the health claims that were
13 made about them. Because this was not the case, the Plaintiff and members of the Class have
14 been deceived.

15 98. Plaintiff and members of the Class have been misled by Defendant's unlawful
16 labeling practices and actions into purchasing misbranded products they would not have
17 otherwise purchased had they known the truth about these products. Plaintiff and members of
18 the Class who purchased these products paid an unwarranted premium for these products.

19 99. Defendant's health related claims are false and misleading and the products are
20 in this respect misbranded under identical California and federal laws. Misbranded products
21 cannot be legally sold and thus are legally worthless.

22 **E. Defendant Has Violated California Law By Manufacturing, Advertising,**
23 **Distributing and Selling Misbranded Food Products**

24 100. Defendant has manufactured, advertised, distributed and sold products that are
25 misbranded under California law. Misbranded products cannot be legally manufactured,
26 advertised, distributed, sold or held and are legally worthless as a matter of law.

27
28

1 101. Defendant has violated California Health & Safety Code §§ 109885 and 110390,
2 which makes it unlawful to disseminate false or misleading food advertisements, that include
3 statements on products and product packaging or labeling or any other medium used to directly
4 or indirectly induce the purchase of a food product.

5 102. Defendant has violated California Health & Safety Code § 110395, which makes it
6 unlawful to manufacture, sell, deliver, hold or offer to sell any falsely advertised food.

7 103. Defendant has violated California Health & Safety Code §§ 110398 and 110400,
8 which make it unlawful to advertise misbranded food or to deliver or proffer for delivery any
9 food that has been falsely advertised.

10 104. Defendant has violated California Health & Safety Code § 110403 which
11 prohibits the advertisement of products that are represented to have any effect on enumerated
12 conditions, disorders and diseases including cancer and heart diseases unless it has federal
13 approval.

14 105. Defendant has violated California Health & Safety Code § 110660 because its
15 labeling is false and misleading.

16 106. Defendant's Misbranded Food Products are misbranded under California Health
17 & Safety Code § 110665 because their labeling fails to conform to the requirements for nutrient
18 labeling set forth in 21 U.S.C. § 343(q) and the regulations adopted thereto.

19 107. Defendant's Misbranded Food Products are misbranded under California Health
20 & Safety Code § 110670 because their labeling fails to conform with the requirements for
21 nutrient content and health claims set forth in 21 U.S.C. § 343(r) and the regulations adopted
22 thereto.

23 108. Defendant's Misbranded Food Products are misbranded under California Health
24 & Safety Code § 110705 because words, statements and other information required by the
25 Sherman Law to appear on their labeling either are missing or not sufficiently conspicuous.

26 109. Defendant has violated California Health & Safety Code § 110760, which makes
27 it unlawful for any person to manufacture, sell, deliver, hold, or offer for sale any food that is
28 misbranded.

1 130. Defendant's Misbranded Food Products are misbranded under California Health
2 & Safety Code § 110755 because they purport to be or are represented as for special dietary
3 uses, and their labels fail to bear such information concerning their vitamin, mineral and other
4 dietary properties as the Secretary determines to be, and by regulations prescribes as, necessary
5 in order to fully inform purchasers as to its value for such uses.

6 131. Defendant has violated California Health & Safety Code § 110765, which makes
7 it unlawful for any person to misbrand any food.

8 132. Defendant has violated California Health & Safety Code § 110770, which makes
9 it unlawful for any person to receive in commerce any food that is misbranded or to deliver or
10 proffer for delivery any such food.

11 133. Defendant has violated the standard set by 21 C.F.R. § 101.2, which has been
12 incorporated by reference in the Sherman Law, by failing to include on its product labels the
13 nutritional information required by law.

14 134. Defendant has violated the standards set by 21 CFR §§ 101.13 and 101.54 which
15 have been adopted and incorporated by reference in the Sherman Law, by including
16 unauthorized antioxidant claims on its products.

17 135. Defendant has violated the standards set by 21 CFR §§ 101.14, and 101.65,
18 which have been adopted by reference in the Sherman Law, by including unauthorized health
19 and healthy claims on its products.

20 **F. Plaintiff Purchased Defendant's Misbranded Food Products**

21 136. Plaintiff cares about the nutritional content of his food and seeks to maintain a
22 healthy diet.

23 137. Plaintiff purchased Defendant's Misbranded Food Products at issue in this
24 Amended Complaint on occasions during the Class Period.

25 138. Plaintiff purchased the following products: British Blend, Premium Black Tea and
26 Green Tea.

27
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1 139. Plaintiff read the labels on Defendant’s Misbranded Food Products, including the
2 antioxidant, nutrient content and health-related claims, where applicable, before purchasing
3 them. But for Defendant’s false labeling, Plaintiff would have foregone purchasing Defendant’s
4 products and bought other products readily available at a lower price, had he known they were
5 misbranded.

6 140. Plaintiff relied on Defendant’s package labeling including the antioxidant,
7 nutrient content and health-related labeling claims including the “excellent source of
8 antioxidants” and “natural source of antioxidants” claims, and based and justified the decision to
9 purchase Defendant’s products in substantial part on Defendant’s package labeling including the
10 antioxidant, nutrient content and health-related labeling claims, including the “excellent source
11 of antioxidants” and “natural source of antioxidants” claims.

12 141. At point of sale, Plaintiff did not know, and had no reason to know, that
13 Defendant’s products were misbranded as set forth herein, and would not have bought the
14 products had he known the truth about them.

15 142. At point of sale, Plaintiff did not know, and had no reason to know, that
16 Defendant’s antioxidant, nutrient content and health-related labeling claims including the
17 “excellent source of antioxidants” and “natural source of antioxidants” claims were unlawful
18 and unauthorized as set forth herein, and would not have bought the products had he known the
19 truth about them.

20 143. Plaintiff justified the decision to purchase Defendant’s products in substantial
21 part on Defendant’s false and unlawful representations.

22 144. At point of sale, Plaintiff did not know, and had no reason to know, that
23 Defendant’s products were misbranded as set forth herein, and would not have bought the
24 products had he known the truth about them.

25 145. At point of sale, Plaintiff did not know, and had no reason to know, that
26 Defendant’s nutrient content and health related claims were false and unlawful and unauthorized
27 as set forth herein, and would not have bought the products had he known the truth about them.
28

1 146. As a result of Defendant's unlawful labeling claims including the antioxidant,
2 nutrient content and health labeling claims including the "excellent source of antioxidant" and
3 "natural source of antioxidants" claims, Plaintiff and thousands of others in California
4 purchased the Misbranded Food Products at issue.

5 147. Defendant's labeling, advertising and marketing as alleged herein are false and
6 misleading and were designed to increase sales of the products at issue. Defendant's
7 misrepresentations are part of an extensive labeling, advertising and marketing campaign, and a
8 reasonable person would attach importance to Defendant's representations in determining
9 whether to purchase the products at issue.

10 148. A reasonable person would also attach importance to whether Defendant's
11 products were legally salable, and capable of legal possession, and to Defendant's
12 representations about these issues in determining whether to purchase the products at issue.
13 Plaintiff would not have purchased Defendant's Misbranded Food Products had he known they
14 were not capable of being legally sold or held.

15 **CLASS ACTION ALLEGATIONS**

16 149. Plaintiff brings this action as a class action pursuant to Federal Rule of Procedure
17 23(b)(2) and 23(b)(3) on behalf of the following class:

18 All persons in California who purchased Defendant's tea products including but
19 not limited to its (1) Classic Blend Black Tea, (2) British Blend Black Tea, (3)
20 Pure Green Tea, (4) Iced Tea Blend Tea, and/or (5) Iced Tea Mix Tea within
the last four years (the "Class").

21 150. The following persons are expressly excluded from the Class: (1) Defendant and
22 its subsidiaries and affiliates; (2) all persons who make a timely election to be excluded from
23 the proposed Class; (3) governmental entities; and (4) the Court to which this case is assigned
and its staff.

24 151. This action can be maintained as a class action because there is a well-defined
25 community of interest in the litigation and the proposed Class is easily ascertainable.

26 152. Numerosity: Based upon Defendant's publicly available sales data with respect to
27 the misbranded products at issue, it is estimated that the Class numbers in the thousands, and
28 that joinder of all Class members is impracticable.

1 153. Common Questions Predominate: This action involves common questions of law
2 and fact applicable to each Class member that predominate over questions that affect only
3 individual Class members. Thus, proof of a common set of facts will establish the right of each
4 Class member to recover. Questions of law and fact common to each Class member include, for
5 example:

- 6 a. Whether Defendant engaged in unlawful, unfair or deceptive business
7 practices by failing to properly package and label its Misbranded Food
8 Products sold to consumers;
- 9 b. Whether the food products at issue were misbranded or unlawfully
10 packaged and labeled as a matter of law;
- 11 c. Whether Defendant made unlawful and misleading antioxidant, nutrient
12 content and health related claims with respect to the food products it sold
13 to consumers;
- 14 d. Whether Defendant violated California Bus. & Prof. Code § 17200 *et*
15 *seq.*, California Bus. & Prof. Code § 17500 *et seq.*, the Consumer Legal
16 Remedies Act, Cal. Civ. Code § 1750 *et seq.*, and the Sherman Law;
- 17 e. Whether Plaintiff and the Class are entitled to equitable and/or injunctive
18 relief;
- 19 f. Whether Defendant's unlawful, unfair and/or deceptive practices harmed
20 Plaintiff and the Class; and
- 21 g. Whether Defendant was unjustly enriched by its deceptive practices.

22 154. Typicality: Plaintiff's claims are typical of the claims of the Class because
23 Plaintiff bought Defendant's Misbranded Food Products during the Class Period. Defendant's
24 unlawful, unfair and/or fraudulent actions concern the same business practices described herein
25 irrespective of where they occurred or were experienced. Plaintiff and the Class sustained
26 similar injuries arising out of Defendant's conduct in violation of California law. The injuries
27 of each member of the Class were caused directly by Defendant's wrongful conduct. In
28 addition, the factual underpinning of Defendant's misconduct is common to all Class members
and represents a common thread of misconduct resulting in injury to all members of the Class.
Plaintiff's claims arise from the same practices and course of conduct that give rise to the claims
of the Class members and are based on the same legal theories.

1 155. Adequacy: Plaintiff will fairly and adequately protect the interests of the Class.
2 Neither Plaintiff nor Plaintiff's counsel have any interests that conflict with or are antagonistic
3 to the interests of the Class members. Plaintiff has retained highly competent and experienced
4 class action attorneys to represent his interests and those of the members of the Class. Plaintiff
5 and Plaintiff's counsel have the necessary financial resources to adequately and vigorously
6 litigate this class action, and Plaintiff and his counsel are aware of their fiduciary responsibilities
7 to the Class members and will diligently discharge those duties by vigorously seeking the
8 maximum possible recovery for the Class.

9 156. Superiority: There is no plain, speedy or adequate remedy other than by
10 maintenance of this class action. The prosecution of individual remedies by members of the
11 Class will tend to establish inconsistent standards of conduct for Defendant and result in the
12 impairment of Class members' rights and the disposition of their interests through actions to
13 which they were not parties. Class action treatment will permit a large number of similarly
14 situated persons to prosecute their common claims in a single forum simultaneously, efficiently
15 and without the unnecessary duplication of effort and expense that numerous individual actions
16 would engender. Further, as the damages suffered by individual members of the Class may be
17 relatively small, the expense and burden of individual litigation would make it difficult or
18 impossible for individual members of the Class to redress the wrongs done to them, while an
19 important public interest will be served by addressing the matter as a class action. Class
20 treatment of common questions of law and fact would also be superior to multiple individual
21 actions or piecemeal litigation in that class treatment will conserve the resources of the Court
22 and the litigants, and will promote consistency and efficiency of adjudication.

23 157. The prerequisites to maintaining a class action for injunctive or equitable relief
24 pursuant to Fed. R. Civ. P. 23(b)(2) are met as Defendant has acted or refused to act on grounds
25 generally applicable to the Class, thereby making appropriate final injunctive or equitable relief
26 with respect to the Class as a whole.

27 158. The prerequisites to maintaining a class action pursuant to Fed. R. Civ. P. 23(b)(3)
28 are met as questions of law or fact common to class members predominate over any questions

1 affecting only individual members, and a class action is superior to other available methods for
2 fairly and efficiently adjudicating the controversy.

3 159. Plaintiff and Plaintiff's counsel are unaware of any difficulties that are likely to be
4 encountered in the management of this action that would preclude its maintenance as a class
5 action.

6 **CAUSES OF ACTION**

7 **FIRST CAUSE OF ACTION**

8 **Business and Professions Code § 17200, *et seq.***

9 **Unlawful Business Acts and Practices**

10 160. Plaintiff incorporates by reference each allegation set forth above.

11 161. Defendant's conduct constitutes unlawful business acts and practices.

12 162. Defendant sold Misbranded Food Products nationwide and in California during the
13 Class Period.

14 163. Defendant is a corporation and, therefore, is a "person" within the meaning of the
15 Sherman Law.

16 164. Defendant's business practices are unlawful under § 17200, *et seq.* by virtue of
17 Defendant's violations of the advertising provisions of the Sherman Law (Article 3) and the
18 misbranded food provisions of the Sherman Law (Article 6).

19 165. Defendant's business practices are unlawful under § 17200, *et seq.* by virtue of
20 Defendant's violations of § 17500, *et seq.*, which forbids untrue and misleading advertising.

21 166. Defendant's business practices are unlawful under § 17200, *et seq.* by virtue of
22 Defendant's violations of the Consumer Legal Remedies Act, Cal. Civil Code § 1750, *et seq.*

23 167. Defendant sold Plaintiff and the Class Misbranded Food Products that were not
24 capable of being sold or held legally and which were legally worthless. Plaintiff and the Class
25 paid a premium for the Misbranded Food Products.

26 168. As a result of Defendant's illegal business practices, Plaintiff and the Class,
27 pursuant to Business and Professions Code § 17203, are entitled to an order enjoining such
28 future conduct and such other orders and judgments which may be necessary to disgorge

1 Defendant's ill-gotten gains and to restore to any Class Member any money paid for the
2 Misbranded Food Products.

3 169. Defendant's unlawful business acts present a threat and reasonable continued
4 likelihood of injury to Plaintiff and the Class.

5 170. As a result of Defendant's conduct, Plaintiff and the Class, pursuant to Business
6 and Professions Code § 17203, are entitled to an order enjoining such future conduct by
7 Defendant, and such other orders and judgments which may be necessary to disgorge
8 Defendant's ill-gotten gains and restore any money paid for Defendant's Misbranded Food
9 Products by Plaintiff and the Class.

10 **SECOND CAUSE OF ACTION**
11 **Business and Professions Code § 17200, *et seq.***
12 **Unfair Business Acts and Practices**

13 171. Plaintiff incorporates by reference each allegation set forth above.

14 172. Defendant's conduct as set forth herein constitutes unfair business acts and
15 practices.

16 173. Defendant sold Misbranded Food Products nationwide and in California during the
17 Class Period.

18 174. Plaintiff and members of the Class suffered a substantial injury by virtue of buying
19 Defendant's Misbranded Food Products that they would not have purchased absent Defendant's
20 illegal conduct as set forth herein.

21 175. Defendant's deceptive marketing, advertising, packaging and labeling of its
22 Misbranded Food Products and its sale of unsalable Misbranded Food Products that were illegal
23 to possess were of no benefit to consumers, and the harm to consumers and competition is
24 substantial.

25 176. Defendant sold Plaintiff and the Class Misbranded Food Products that were not
26 capable of being legally sold or held and that were legally worthless. Plaintiff and the Class paid
27 a premium for the Misbranded Food Products.

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1 177. Plaintiff and the Class who purchased Defendant's Misbranded Food Products had
2 no way of reasonably knowing that the products were misbranded and were not properly
3 marketed, advertised, packaged and labeled, and thus could not have reasonably avoided the
4 injury suffered.

5 178. The consequences of Defendant's conduct as set forth herein outweigh any
6 justification, motive or reason therefor. Defendant's conduct is and continues to be immoral,
7 unethical, illegal, unscrupulous, contrary to public policy, and is substantially injurious to
8 Plaintiff and the Class.

9 179. As a result of Defendant's conduct, Plaintiff and the Class, pursuant to Business
10 and Professions Code § 17203, are entitled to an order enjoining such future conduct by
11 Defendant, and such other orders and judgments which may be necessary to disgorge
12 Defendant's ill-gotten gains and restore any money paid for Defendant's Misbranded Food
13 Products by Plaintiff and the Class.

14 **THIRD CAUSE OF ACTION**
15 **Business and Professions Code § 17200, *et seq.***
16 **Fraudulent Business Acts and Practices**

17 180. Plaintiff incorporates by reference each allegation set forth above.

18 181. Defendant's conduct as set forth herein constitutes fraudulent business practices
19 under California Business and Professions Code sections § 17200, *et seq.*

20 182. Defendant sold Misbranded Food products nationwide and in California during the
21 Class Period.

22 183. Defendant's misleading marketing, advertising, packaging and labeling of the
23 Misbranded Food Products were likely to deceive reasonable consumers, and in fact, Plaintiff
24 and members of the Class were deceived. Defendant has engaged in fraudulent business acts
25 and practices.

26 184. Defendant's fraud and deception caused Plaintiff and the Class to purchase
27 Defendant's Misbranded Food Products that they would otherwise not have purchased had they
28 known the true nature of those products.

1 185. Defendant sold Plaintiff and the Class Misbranded Food Products that were not
2 capable of being sold or held legally and that were legally worthless. Plaintiff and the Class paid
3 a premium price for the Misbranded Food Products.

4 186. As a result of Defendant's conduct as set forth herein, Plaintiff and the Class,
5 pursuant to Business and Professions Code § 17203, are entitled to an order enjoining such
6 future conduct by Defendant, and such other orders and judgments which may be necessary to
7 disgorge Defendant's ill-gotten gains and restore any money paid for Defendant's Misbranded
8 Food Products by Plaintiff and the Class.

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10 **FOURTH CAUSE OF ACTION**
Business and Professions Code § 17500, *et seq.*
Misleading and Deceptive Advertising

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12 187. Plaintiff incorporates by reference each allegation set forth above.

13 188. Plaintiff asserts this cause of action for violations of California Business and
14 Professions Code § 17500, *et seq.* for misleading and deceptive advertising against Defendant.

15 189. Defendant sold Misbranded Food Products nationwide and in California during the
16 Class Period.

17 190. Defendant engaged in a scheme of offering Defendant's Misbranded Food Products
18 for sale to Plaintiff and members of the Class by way of, *inter alia*, product packaging and
19 labeling, and other promotional materials. These materials misrepresented and/or omitted the
20 true contents and nature of Defendant's Misbranded Food Products. Defendant's
21 advertisements and inducements were made within California and come within the definition of
22 advertising as contained in Business and Professions Code §17500, *et seq.* in that such product
23 packaging and labeling, and promotional materials were intended as inducements to purchase
24 Defendant's Misbranded Food Products and are statements disseminated by Defendant to
25 Plaintiff and the Class that were intended to reach members of the Class. Defendant knew, or in
26 the exercise of reasonable care should have known, that these statements were misleading and
27 deceptive as set forth herein.
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1 198. Defendant engaged in a scheme of offering Defendant's Misbranded Food Products
2 for sale to Plaintiff and the Class by way of product packaging and labeling, and other
3 promotional materials. These materials misrepresented and/or omitted the true contents and
4 nature of Defendant's Misbranded Food Products. Defendant's advertisements and inducements
5 were made in California and come within the definition of advertising as contained in Business
6 and Professions Code §17500, *et seq.* in that the product packaging and labeling, and
7 promotional materials were intended as inducements to purchase Defendant's Misbranded Food
8 Products, and are statements disseminated by Defendant to Plaintiff and the Class. Defendant
9 knew, or in the exercise of reasonable care should have known, that these statements were
10 untrue.

11 199. In furtherance of its plan and scheme, Defendant prepared and distributed in
12 California and nationwide via product packaging and labeling, and other promotional materials,
13 statements that falsely advertise the composition of Defendant's Misbranded Food Products, and
14 falsely misrepresented the nature of those products. Plaintiff and the Class were the intended
15 targets of such representations and would reasonably be deceived by Defendant's materials.

16 200. Defendant's conduct in disseminating untrue advertising throughout California and
17 nationwide deceived Plaintiff and members of the Class by obfuscating the contents, nature and
18 quality of Defendant's Misbranded Food Products in violation of the "untrue prong" of
19 California Business and Professions Code § 17500.

20 201. As a result of Defendant's violations of the "untrue prong" of California Business
21 and Professions Code § 17500, *et seq.*, Defendant has been unjustly enriched at the expense of
22 Plaintiff and the Class. Misbranded products cannot be legally sold or held and are legally
23 worthless. Plaintiff and the Class paid a premium price for the Misbranded Food Products.

24 202. Plaintiff and the Class, pursuant to Business and Professions Code § 17535, are
25 entitled to an order enjoining such future conduct by Defendant, and such other orders and
26 judgments which may be necessary to disgorge Defendant's ill-gotten gains and restore any
27 money paid for Defendant's Misbranded Food Products by Plaintiff and the Class.
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SIXTH CAUSE OF ACTION
Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.

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3 203. Plaintiff incorporates by reference each allegation set forth above.

4 204. This cause of action is brought pursuant to the CLRA. Defendant's violations of
5 the CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive
6 damages.

7 205. Plaintiff and the Class are entitled to actual and punitive damages against
8 Defendant for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code § 1782(a)(2),
9 Plaintiffs and the Class are entitled to an order enjoining the above-described acts and practices,
10 providing restitution to Plaintiff and the Class, ordering payment of costs and attorneys' fees,
11 and any other relief deemed appropriate and proper by the Court pursuant to Cal. Civ. Code §
12 1780.

13 206. Defendant's actions, representations and conduct have violated, and continue to
14 violate the CLRA, because they extend to transactions that are intended to result, or which have
15 resulted, in the sale of goods or services to consumers.

16 207. Defendant sold Misbranded Food Products in California during the Class Period.

17 208. Plaintiff and members of the Class are "consumers" as that term is defined by the
18 CLRA in Cal. Civ. Code §1761(d).

19 209. Defendant's Misbranded Food Products were and are "goods" within the
20 meaning of Cal. Civ. Code §1761(a).

21 210. By engaging in the conduct set forth herein, Defendant violated and continues to
22 violate Section 1770(a)(5), of the CLRA, because Defendant's conduct constitutes unfair
23 methods of competition and unfair or fraudulent acts or practices, in that it misrepresents the
24 particular ingredients, characteristics, uses, benefits and quantities of the goods.

25 211. By engaging in the conduct set forth herein, Defendant violated and continues to
26 violate Section 1770(a)(7) of the CLRA, because Defendant's conduct constitutes unfair
27 methods of competition and unfair or fraudulent acts or practices, in that it misrepresents the
28 particular standard, quality or grade of the goods.

1 212. By engaging in the conduct set forth herein, Defendant violated and continues to
2 violate Section 1770(a)(9) of the CLRA, because Defendant's conduct constitutes unfair
3 methods of competition and unfair or fraudulent acts or practices, in that it advertises goods
4 with the intent not to sell the goods as advertised.

5 213. By engaging in the conduct set forth herein, Defendant has violated and
6 continues to violate Section 1770(a)(16) of the CLRA, because Defendant's conduct constitutes
7 unfair methods of competition and unfair or fraudulent acts or practices, in that it represents that
8 a subject of a transaction has been supplied in accordance with a previous representation when
9 they have not.

10 214. Plaintiff requests that the Court enjoin Defendant from continuing to employ the
11 unlawful methods, acts and practices alleged herein pursuant to Cal. Civ. Code § 1780(a)(2). If
12 Defendant is not restrained from engaging in these practices in the future, Plaintiff and the Class
13 will continue to suffer harm.

14 215. Pursuant to Section 1782(a) of the CLRA, on June 1, 2012, Plaintiff's counsel
15 served Tetley with notice of Tetley's violations of the CLRA. As authorized by Tetley's
16 counsel, Plaintiffs' counsel served Tetley by certified mail, return receipt requested. Tetley has
17 not responded.

18 216. Tetley has failed to provide appropriate relief for its violations of the CLRA
19 within 30 days of its receipt of the CLRA demand notice. Accordingly, pursuant to Sections
20 1780 and 1782(b) of the CLRA, Plaintiff is entitled to recover actual damages, punitive
21 damages, attorneys' fees and costs, and any other relief the Court deems proper.

22 217. Plaintiffs make certain claims in this Amended Complaint that were not included
23 in the original Complaint filed on May 11, 2012, and were not included in Plaintiff's CLRA
24 demand notice.

25 218. This cause of action does not currently seek monetary relief and is limited solely
26 to injunctive relief, as to Defendant's violations of the CLRA not included in the original
27 Complaint. Plaintiff intends to amend this Complaint to seek monetary relief in accordance
28

1 with the CLRA after providing Defendant with notice of Plaintiff's new claims pursuant to Cal.
2 Civ. Code § 1782.

3 219. At the time of any amendment seeking damages under the CLRA, Plaintiff will
4 demonstrate that the violations of the CLRA by Defendant were willful, oppressive and
5 fraudulent, thus supporting an award of punitive damages.

6 220. Consequently, Plaintiff and the Class will be entitled to actual and punitive
7 damages against Defendant for its violations of the CLRA. In addition, pursuant to Cal. Civ.
8 Code § 1782(a)(2), Plaintiff and the Class will be entitled to an order enjoining the above-
9 described acts and practices, providing restitution to Plaintiff and the Class, ordering payment of
10 costs and attorneys' fees, and any other relief deemed appropriate and proper by the Court
11 pursuant to Cal. Civ. Code § 1780.

12 **SEVENTH CAUSE OF ACTION**
13 **Restitution Based on Unjust Enrichment/Quasi-Contract**

14 221. Plaintiff incorporates by reference each allegation set forth above.

15 222. As a result of Defendant's unlawful, fraudulent and misleading labeling,
16 advertising, marketing and sales of Defendant's Misbranded Food Products, Defendant was
17 enriched at the expense of Plaintiff and the Class.

18 223. Defendant sold Misbranded Food Products to Plaintiff and the Class that were
19 not capable of being sold or held legally and which were legally worthless. Plaintiff and the
20 Class paid a premium for the Misbranded Food Products. It would be against equity and good
21 conscience to permit Defendant to retain the ill-gotten benefits Defendant received from
22 Plaintiff and the Class, in light of the fact that the products were not what Defendant purported
23 them to be. Thus, it would be unjust and inequitable for Defendant to retain the benefit without
24 restitution to Plaintiff and the Class of all monies paid to Defendant for the products at issue.

25 224. As a direct and proximate result of Defendant's actions, Plaintiff and the Class
26 have suffered damages in an amount to be proven at trial.

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EIGHTH CAUSE OF ACTION
Beverly-Song Act (Cal. Civ. Code § 1790, et seq.)

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225. Plaintiff incorporates by reference each allegation set forth above.

226. Plaintiff and members of the Class are “buyers” as defined by Cal. Civ. Code § 1791(b).

227. Defendant is a “manufacturer” and “seller” as defined by Cal. Civ. Code § 1791(j) & (l).

228. Defendant’s food products are “consumables” as defined by Cal. Civ. Code § 1791(d).

229. Defendant’s nutrient and health content claims constitute “express warranties” as defined by Cal. Civ. Code § 1791.2.

230. Defendant, through its package labels, creates express warranties by making affirmations of fact and promising that its Misbranded Food Products comply with food labeling regulations under California and federal law.

231. Despite Defendant’s express warranties regarding its food products, these products do not comply with food labeling regulations under California and federal law.

232. Defendant breached its express warranties regarding Defendant’s Misbranded Food Products in violation of Cal. Civ. Code § 1790, *et seq.* Defendant also breached implied warranties about its products.

233. Defendant sold Plaintiff and members of the Class Misbranded Food Products that were not capable of being sold or held legally and which were legally worthless. Plaintiff and the Class paid a premium price for the Misbranded Food Products.

234. As a direct and proximate result of Defendant’s actions, Plaintiff and the Class have suffered damages in an amount to be proven at trial pursuant to Cal. Civ. Code § 1794.

235. Defendant’s breaches of warranty were willful, warranting the recovery of civil penalties pursuant to Cal. Civ. Code § 1794.

1 A. For an order certifying this case as a class action and appointing Plaintiff and his
2 counsel to represent the Class;

3 B. For an order awarding, as appropriate, damages, restitution or disgorgement to
4 Plaintiff and the Class;

5 C. For an order requiring Defendant to immediately cease and desist from selling its
6 Misbranded Food Products in violation of law; enjoining Defendant from continuing to market,
7 advertise, distribute, and sell these products in the unlawful manner described herein; and
8 ordering Defendant to engage in corrective action;

9 D. For all remedies available pursuant to Cal. Civ. Code § 1780;

10 E. For an order awarding attorneys' fees and costs;

11 F. For an order awarding punitive damages;

12 G. For an order awarding pre-and post-judgment interest; and

13 H. For an order providing such further relief as this Court deems proper.

14
15 Dated: August 13, 2012

Respectfully submitted,

/s/ Ben F. Pierce Gore

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